



# THINKING SMART

Thinking Smart - Toolkit for the engagement of  
HEI in regional growth / RIS3

## A Tool for Assessing HEI Engagement in RIS3

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# Harvard Business Review

## ORGANIZATIONAL CULTURE

# Why Organizations Don't Learn

by **Francesca Gino** and **Bradley Staats**

FROM THE NOVEMBER 2015 ISSUE

<https://hbr.org/2015/11/why-organizations-dont-learn>

- Reason #1: ...**Fear of failure when exploring unknown pathways...**
- Reason #2: ...**Too much recognition of diligence in routine tasks...**
- Reason #3: ...**Over reliance on past performance vs new potentials...**
- Reason #4: ...**«Outcome attribution bias» (in interpreting results)...**
- Reason #5: ...**Too little time available for reflection before action...**

# What should Universities learn?

Source: Goddard, 2016

*Multiple roles of universities in regions, including:*



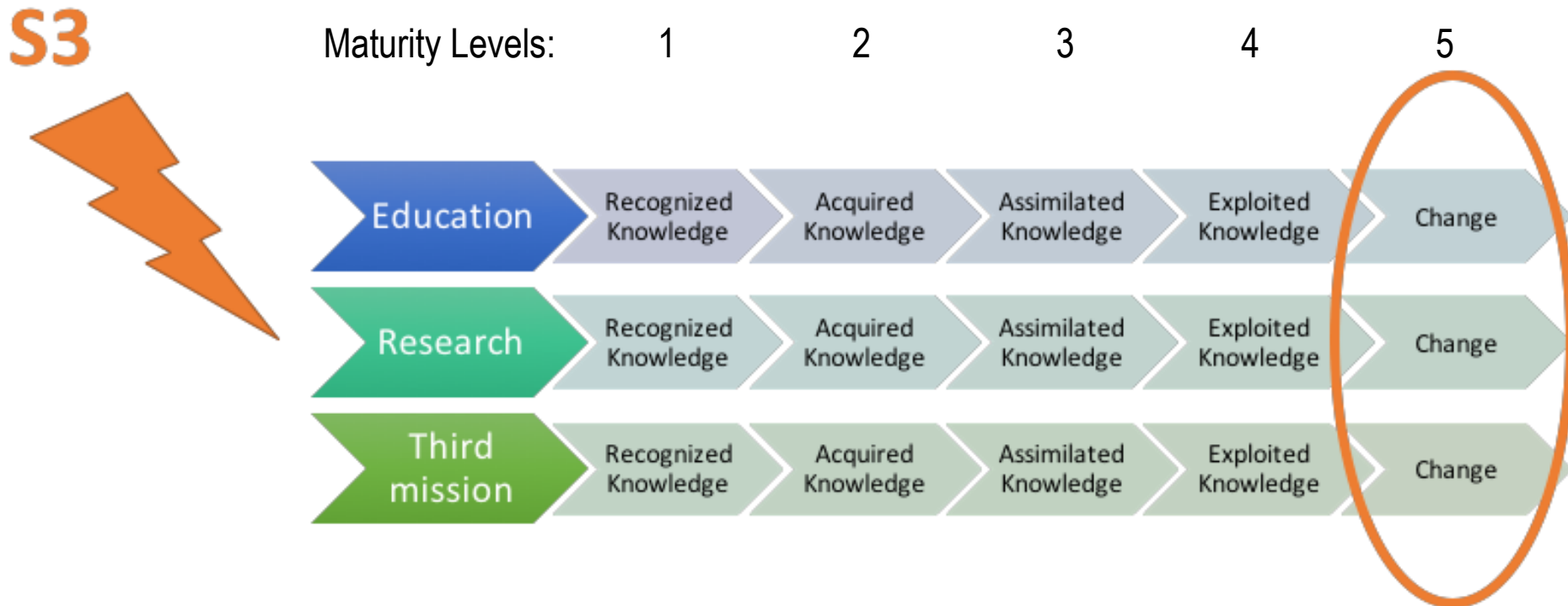
- *Creators of knowledge;*
- *Knowledge reservoirs;*
- *Knowledge antennas;*
- *Human capital creators;*
- *Transferors and commercialisers of knowledge;*
- *Regional leaders;*
- *Influencers of the image and identity of regions;*
- *Connectors to local civil society.*

“Universities masquerade as innovation agents, while they are knowledge silos”.

*Kevin Morgan, Professor of Governance and Development, Cardiff University*  
[@Smart Regions Conference, Brussels, 1-2 June 2016]

	Constraints	Barriers	Enablers
Individual Dimension	<b><i>Role, position and job tasks in the organisation</i></b>	<b><i>Excess workload, cultural resistance, privileged position</i></b>	<b><i>Action and interaction with the 'external world'</i></b>
Collective Dimension	<b><i>Organisational rules, routines, conventions etc.</i></b>	<b><i>'Silo' fragmentation, poor mechanisms of knowledge sharing</i></b>	<b><i>Awareness raising and incentive systems</i></b>
Organisational Dimension	<b><i>Operational context, available resources and infrastructures</i></b>	<b><i>Decision making structures, lack of systems thinking</i></b>	<b><i>Cultural vision, alignment strategy, external shocks</i></b>

## Conceptual framework: HEI knowledge absorption model



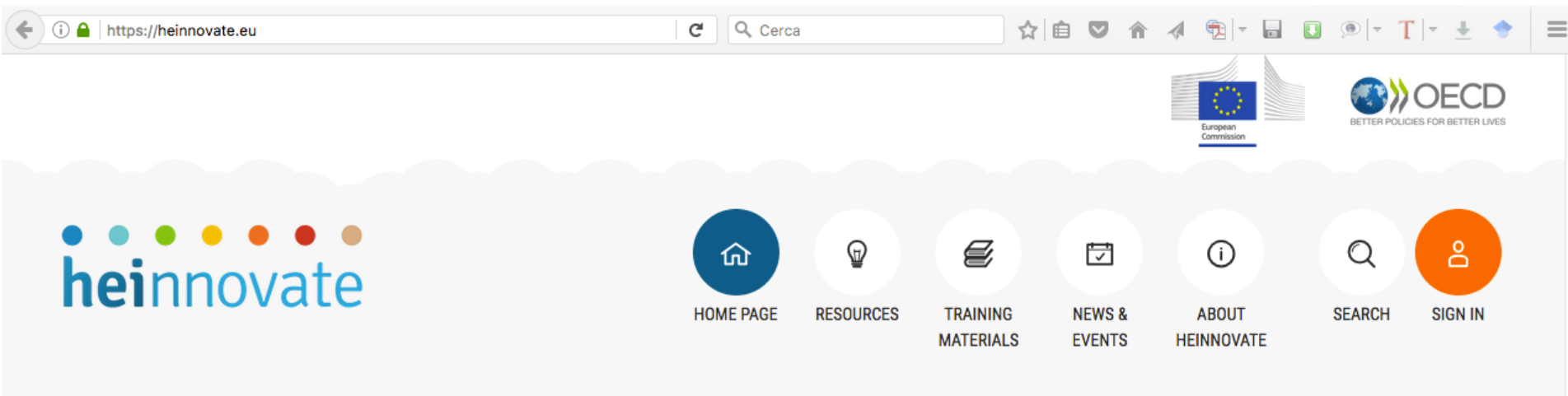
by inspiration of Cohen and Levinthal, 1989 & 1990

## The five levels of HEI maturity in knowledge absorption

- **Recognized knowledge:** HEIs have recognized that S3 related information, descriptions or skills are relevant for their strategic behaviour;
- **Acquired knowledge:** HEIs have acquired S3 related information, descriptions or skills by perceiving, discovering, or learning;
- **Assimilated knowledge:** HEIs have taken stock of and adapted, rather than simply stored, S3 related information, descriptions or skills;
- **Exploited knowledge:** HEIs have exploited S3 related information, descriptions or skills for their own strategic purposes;
- **Change:** HEIs have evolved from their initial positioning within the RDI governance system as a result of the appropriation of S3 related information, descriptions or skills.

by inspiration of Cohen and Levinthal, 1989 & 1990

## A source of inspiration

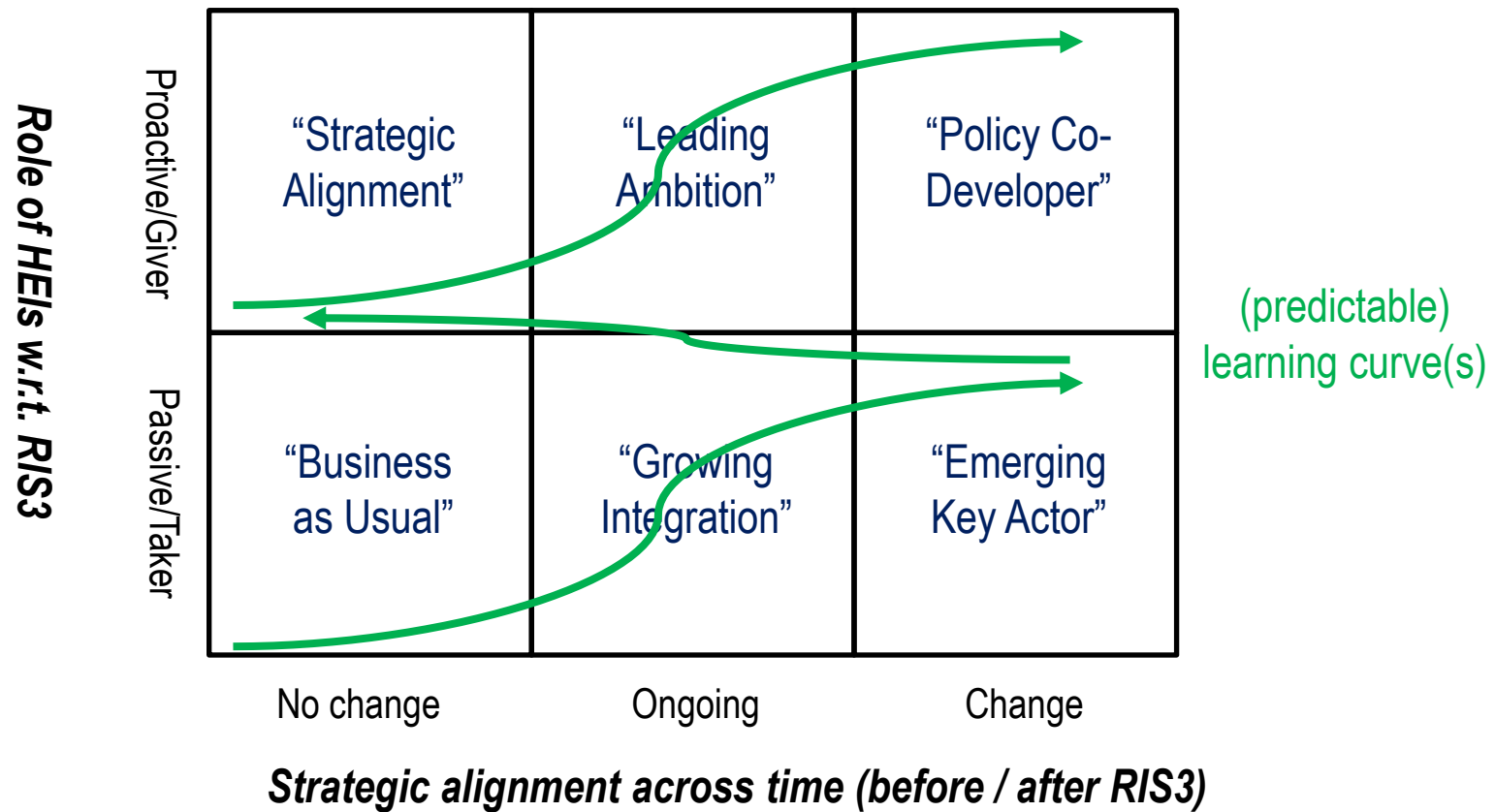


## How innovative is your higher education institution?

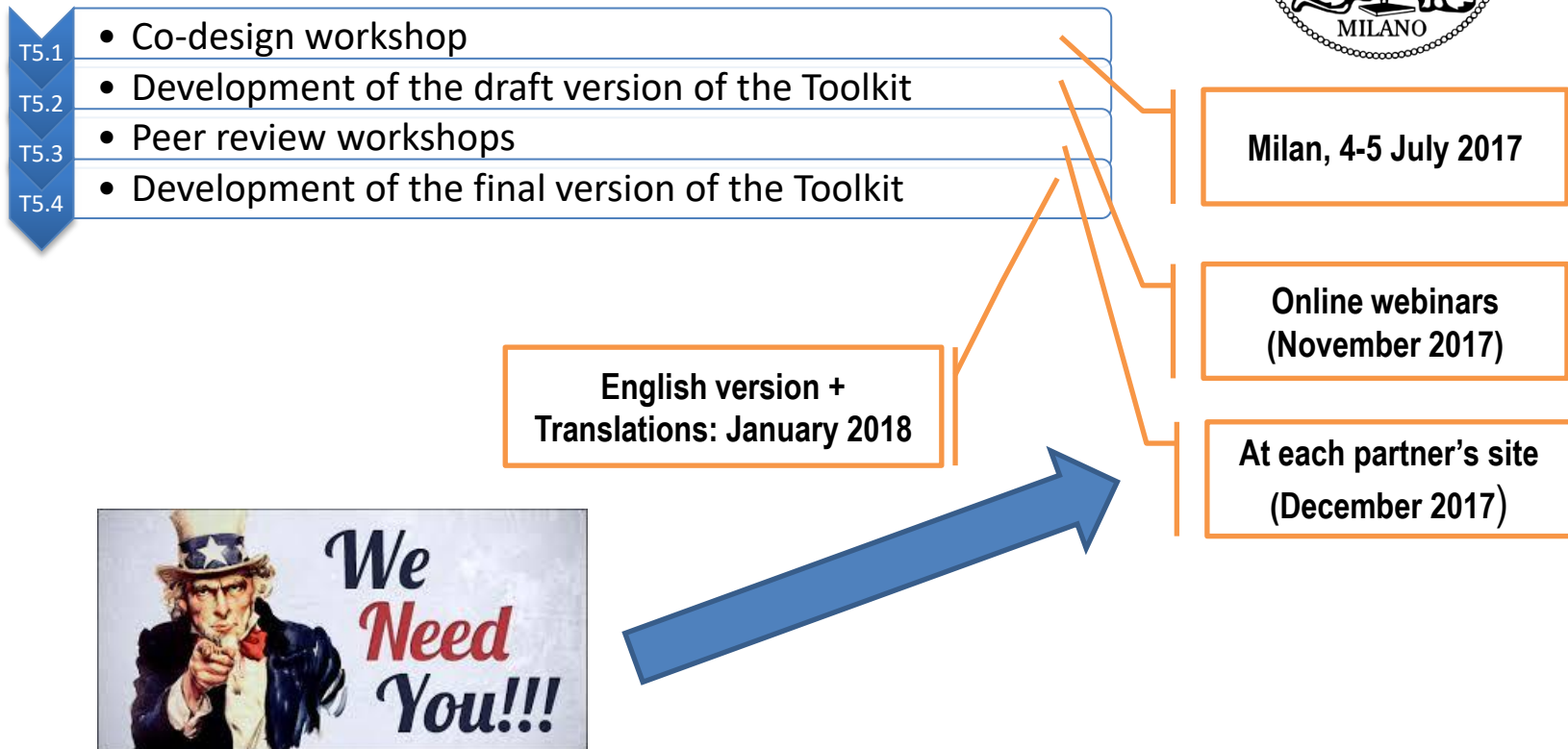
Being an entrepreneurial higher education institution depends upon individuals, and innovative ways of doing things. There is no 'unique' approach, but a variety of ways in which HEIs behave entrepreneurially, for example, in how they manage resources and build organisational capacity, involve external stakeholders into their leadership and governance, create and nurture synergies between teaching, research and their societal engagement as well as knowledge exchange. This also includes recognising



## Outcomes of the self assessment tool



## Next steps



## Thanks for your kind attention

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